Opsfolio

Are you ready For **CMMC Level 1**?

A 5-minute reality check for SMB defense contractors

Applicability Check:

Does CMMC Level 1 apply to you?

- ☐ "We handle FCI"
- ☐ "We support DoD contracts directly or indirectly"
- ☐ "We have been told that CMMC applies or will soon"

If yes to the above, prepare for CMMC. If unclear, skip assessments and clarify status.

Readiness Signals

(what "ready" usually looks like)

Not yet Ready

- No single owner accountable for security decisions
- Security handled reactively, case by case
- Documentation is missing or purely informal

Borderline Readiness

- Responsibility split across people or vendors
- Practices exist but aren't fully documented
- Controls vary by system or contract

Usually Ready

- A clearly named IT / security owner (internal or external)
- Written policies that actually reflect how systems are run
- Consistent tooling and access controls across the environment

5 Questions

1. If asked tomorrow, could you clearly explain how FCI is protected in your environment?
2. Is there one person accountable for cybersecurity decisions?
3. Do policies exist *on paper*, not just in practice?
4. Would an auditor hear the same answer from two people?
5. Have you ever been asked for evidence before?

What To Do Next

A. Confirm Readiness

If your answers were mostly "yes"

→Validate with our free self-assessment

Takes 30 minutes, no commitment

B. Clarify scope

If your answers were mixed or mostly "no"

→Avoid wasted effort by clarifying scope first

A short conversation usually saves weeks